

## IBM allows exceeding interactive limits

The news is without doubt a real novelty since this way it is accepted that several software products specialized in maximizing the interactive performance for several years are real regular alternatives for any AS/400 or i5 user who wishes to increase the dimension or performance of his system.

An Australian firm has developed a lookdirect interface, which allows any interactive application to dispose the whole batch CPW capacity in any processor. The development and testing has been done with IBM's knowledge, monitoring and approval.

This will allow traditional 5250 applications to move without any modification to Standard Edition machines instead of Enterprise Edition, which translates into millionaire savings just in hardware since it can act with interactive "0

## GoFaster's Multi-license

The continuous announcements of new AS/400 e i5 series along with the extended life of previous series favors a dynamic and assorted hardware market in which is difficult to foresee the machine's life in an installation. This makes it very difficult to decide the length of **GoFaster** licenses which are economically more interesting the longer the period sign up for, but on the other hand it is also difficult to anticipate the changes in a machine in a horizon bigger than one year. The new Multi-license formula allows to contract **GoFaster** for periods from several months to several years while the clients reserve the right to change the machine during the contract life as many times as he wishes

For example, we have a 720-206A and we are going to change it within one year. We need a **GoFaster** license because of a low performance but it is possible that we change the machine in one year. What happens if just after five months we decide to buy a new 520 machine? And, will we buy the new machine to install the **GoFaster**?

The new Multi-license formula allows to make flexible decisions and adaptable to unpredictable calendars. In this specific case we could contract a 2-year license and reserve the right to migrate the **GoFaster** license to the new 520 machines. This way we take advantage of **GoFaster** and benefit from cheaper prices due to the longest license's life.

## USA Sales Record

USA is still the country to keep the **GoFaster** sales record. The rhythm has increased this year due to the closedown and disappearance of its first competitor: Fast400. Many users of this product have decided to sign up for the new **GoFaster** licenses which not only is a more complete product but also guarantees a continuity in the service that Fast400 has not be able to support.

Another interesting factor is the tendency to sign up for longer licenses. This way, for example, until this year the longest licenses didn't surpass 24 months. At this very moment the licenses can be contracted up to 5 years.

In the USA, 10% of this years sold licenses have been of up to 48 or 60 months, which shows **GoFaster**'s credibility and the pragmatism of this country's customers choosing the most profitable formula.