

## Upgrading AS/400: Conflict of Interests?

There have been cases of AS/400 users eager to exploit the machine's full capabilities which weren't set up initially, who have decided to extend some of those resources, which seemed more beneficial - such as adding capacity on disk, expanding memory, increasing the processor's power or acquiring higher liberating capacity interactive cards.

It's amazing how little or no interest has been shown by IBM distributors, to fully utilize the potential of the previous fully operational machine's models by just ignoring customers' requests and offering them instead, all kinds of alternatives, which, for the most part, consist of purchasing a newer model and of course the latest OS version. ¿What is the best option for the customer?

Many users tend to upgrade, extend or change the machine when it becomes sluggish or has clear technical obsolescence and still try to make the fewest changes in order to avoid annoying disorders that inevitably occur when such changes are made.

All these situations are particularly attractive opportunities to install the **GoFaster** software, which allows you to significantly increase the AS/400 performance without any installation and monitoring technical effort. No need to upgrade the OS version, since **GoFaster** is available from OS/400 V4R3 up to i5/OS V7R1.

It is a non invasive, fast and simple solution that eliminates concerns of poor performance for a long period of time.

## GoFaster in Italy

**GoFaster** has been introduced in many different countries without being easy to deduce the reason for its overwhelming acceptance in some cases and the reservations shown in others. Probably the simplest explanation would come out if we did a survey, but that's the way it is at present. It is interesting to notice the limited success of its introduction in Japan. Not more than 30 copies sold, while in South Korea over 150 copies have been sold. Or why just about 80 copies have been installed in Chile and only 30 in Argentina. Back to Europe it is shocking that 200 copies have been sold in Germany, more than 500 in Italy and nearly 3,000 in Spain.

Although undoubtedly each country's idiosyncrasies and particular situation can provide some clues, there are two basic and fundamental factors that have a lot to do with these results. On one side, distributors and dealers altogether and on the other side, both buyers and product users.

A distributor whose goal is to maximize his benefit, but without penalizing their customer's interests

will propose **GoFaster's** purchase before any other alternatives that would allow him to obtain more immediate profits and a political situation which is much more comfortable.

A buyer (User) whose objective is to get the most from his investments, who has no technological obsessions and dependencies that compromise the true company's objective; maximizing its earnings with the minimum possible risk by choosing the alternatives with intelligence and a sense of opportunity.

When these two archetypes are matched up well, results have been spectacular.

This has occurred in Italy, where together with talented distributors gifted with an extraordinary developed sales instinct, a great number of customers who considered several alternatives have opted for the most practical and appropriate ones. The ones which best suit their real interests: company performance and achieving their own objectives.

An **AS/400** or **System i** with limited Interactive capacity will suffer sluggish process performance. Discover any model's real capacity on the following link, you may find the solution to that problem:  
[www.gofaster.us/emodel.htm](http://www.gofaster.us/emodel.htm)

**GoFaster**  
*Get the maximum performance*

With GoFaster you can unlock the limited interactive capacity of any AS/400 or System i model getting the maximum interactive performance, up to the CPW Total.

This software allows you to upgrade your existing hardware without investing in new machines or cards and is available for limited or unlimited periods of time.

**CARE YOU SURE YOUR SYSTEM i OR AS/400 NEEDS AN UPGRADE?**

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